

Providing a Solution: Best Practices

To provide a good and complete Solution to a Challenge we recommend the following best practices which will increase your chance of success in engaging the Challenge Sponsor and potentially winning a Reward!

- 1) Read the Challenge from beginning to end and re-read it as many times as you feel necessary; make notes or highlight key points during this process.
- 2) Read the Challenge Rules & Regulations.
- 3) Introduce yourself and if relevant, your team. One way of doing this could be through an existing online profile but this is entirely up to you.
- 4) In providing the solution make sure you have addressed fully the key Pain Points or issues stated in the Challenge.
- 5) Where there is a doubt make reasonable assumptions and state the same right at the beginning of your submission.
- 6) If further clarity is required and an assumption may not suffice, feel free to contact the Challenge Sponsor through the Contact Us link provided in the Challenge
- 7) At a high-level state any Intellectual Property, Copyrights etc. that may be relevant to your submission or the organization you may be representing. Important: DO NOT provide specifics or disclose any proprietary materials. That may be required at a later stage if and when you move ahead with any form of business arrangement with the Challenge Sponsor.
- 8) To ensure your submission will qualify, make sure it is:
 - a. in written form in English
 - b. provided through the submission form or any other method provided for in the Challenge to accommodate attachments etc.
 - c. complete in all respects
 - d. submitted on or before the last date of the Challenge period

9) The below Rubric will guide you to ensure your Solution is complete in all respects and addresses the key requirement. Scoring (1 to 5 points on each criteria): No information provided – 1, Limited information provided – 2, Underdeveloped – 3, Satisfactory – 4, Exceptional – 5. A total maximum score of 90 can be achieved.

	1 No Information Provided	2 Limited Information	3 Underdeveloped	4 Satisfactory	5 Exceptional
1. Ability to locate in vicinity of existing emitters					
2. Ability to demonstrate new revenue stream					
3. Ability to demonstrate attractive ROI					
4. Ability to demonstrate increased output (power, heat, other) for same CO2 intensity					
5. Technology Readiness Level of minimum 6					
6. Technology owned by Solution Provider					
7. Process does not emit additional pollutants (NOx, SOx, CH4 etc.)					
8. Process meets all Health, Safety, Environmental regulations within target jurisdiction					
9. Can be applied to small-scale combustion systems					
10. Time to implement					
11. Ease of implementation					
12. Minimal impact on existing operations					
13. Scalability					
14. Significant reduction in overall CO2 intensity					
15. Potential for broader applications in multiple industries					
16. Management Team					
17. Company Mission & Vision Clearly Defined					
18. Opportunity for involvement of local indigenous communities					
Total Points (Max 90)					