Providing a Solution: Best Practices

To provide a good and complete Solution to a Challenge we recommend the following best practices which will increase your chance of success in engaging the Challenge Sponsor and potentially winning a Reward!

1) Read the Challenge from beginning to end and re-read it as many times as you feel necessary; make notes or highlight key points during this process.
2) Read the Challenge Rules & Regulations.
3) Introduce yourself and if relevant, your team. One way of doing this could be through an existing online profile but this is entirely up to you.
4) In providing the solution make sure you have addressed fully the key Pain Points or issues stated in the Challenge.
5) Where there is a doubt make reasonable assumptions and state the same right at the beginning of your submission.
6) If further clarity is required and am assumption may not suffice, feel free to contact the Challenge Sponsor through the Contact Us link provided in the Challenge
7) At a high-level state any Intellectual Property, Copyrights etc. that may be relevant to your submission or the organization you may be representing. Important: DO NOT provide specifics or disclose any proprietary materials. That may be required at a later stage if and when you move ahead with any form of business arrangement with the Challenge Sponsor.
8) To ensure your submission will qualify, make sure it is:
   a. in written form in English
   b. provided through the submission form or any other method provided for in the Challenge to accommodate attachments etc.
   c. complete in all respects
   d. submitted on or before the last date of the Challenge period

9) The below Rubric will guide you to ensure your Solution is complete in all respects and addresses the key requirement. Scoring (1 to 5 points on each criteria): No information provided – 1, Limited information provided – 2, Underdeveloped – 3, Satisfactory – 4, Exceptional – 5. A total maximum score of 90 can be achieved.

	1 No Information Provided	2 Limited Information	3 Underdeveloped	4 Satisfactory	5 Exceptional
1. Ease of Use / Intuitive					
2. Operating system (Window, Android, IOS etc.) agnostic					
3. Economical / Affordability					
4. Ability to Demonstrate ROI					
5. Technology Readiness Level (minimum Level 4)					
6. Validated in a Lab (small subset of data <100 devices)					
7. Validated with a larger environment (>500 devices)					
8. Ability to identify & report type of user (working from home, hybrid and on-site)					
9. Ability to identify & report category of devices (laptop, desktop, networking eqpt., phone, tablet etc.)					
10. Ability to identify & report device specifications (manufacturer, processor, memory, storage etc.)					
11. Ability to identify & report measurement unit used (e.g. electricity consumption)					
12. Ability to compare carbon footprint between user groups (eg. working from home vs. office vs. hybrid)					
13. Cloud platform readiness					
14. Mobile platform readiness					
15. Technology owned by Solution Provider					
16. Management Team					
17. Company Mission & Vision clearly defined					
18. Interview with the Solution Provider (*Qualified Solution Providers may be interviewed)					
Total Points (Max. 90)					